



# MANAGED PRINT WITH TOTALPRINT:

How We Help You Boost  
 MRR and Keep Your  
 Competition Out!



## Why do MSPs partner with us?

### ••• Get Print Off Your Plate

After joining our program, you now have a partner to defer all print related questions.

### ••• Enhanced Oversight of Copiers and Printers

Take complete control of all the endpoints in your customers' offices with our simple interface.

### ••• Easy MRR add on for MSPs (7%)

All your customers have printers/copiers, and they are looking for the best solution.

### ••• Door Opener to Find New Business

When you work with us, you are immediately a part of the largest Managed Print Provider in the U.S.

## White Glove Service

When you partner with TotalPrint, we completely take the burden of print off your plate. **This includes:**

- ✓ Proposing solutions for your customer
- ✓ Delivering and installing new devices
- ✓ Supporting customer owned devices
- ✓ Management of all service calls and supplies
- ✓ Open communication with our MSPs

## Time to Work with TotalPrint.

To see how partnering with our Managed Print Services program will instantly benefit your MSP, contact us today.